

Alfa Laval Energy Division appoints ESI Process (UK) Ltd as new distribution partner for industrial process sectors in the UK

7 months ago



Alfa Laval, a global leader in heat transfer & centrifugal separation, has announced the appointment of ESI Process (UK) Ltd as its new distribution partner for the industrial sector and process industries within the United Kingdom explicitly for Alfa Laval's Energy Division.

Effective immediately, ESI Process (UK) Ltd will be responsible for the distribution of Alfa Laval's extensive range of products and solutions, including Gasketed, Spiral & Compabloc heat exchangers. This partnership aims to enhance Alfa Laval's market presence within the industrial process sector and provide customers with improved access to high-quality products and services.

"We are excited to welcome ESI Process (UK) Ltd as our new distribution partner," said Marcus Halliday, Channel Manager at Alfa Laval. "Their expertise and commitment to excellence align perfectly with our values and strategic goals. We are confident that this collaboration will bring significant benefits to our customers in the UK."

ESI Process (UK) Ltd has a strong reputation for delivering innovative solutions and exceptional customer service. With their extensive industry knowledge and dedicated team, they are well-positioned to support Alfa Laval's growth and expansion in the region.

"We are honoured to partner with Alfa Laval," said David Frame, Sales Manager at ESI Process (UK) Ltd.



"This partnership represents a significant opportunity for us to expand our product offerings and deliver even greater value to our customers. We look forward to a successful collaboration."

Marcus goes on to say, "This appointment does exclude coverage of our food, water and pharmaceutical sectors in the UK, though does strengthen Alfa Laval's broader relationship with ESI Technologies Ltd who cover our Food and Water business in Ireland".