

## JLL: Office sector is regaining its central role in commercial real estate – at a cost

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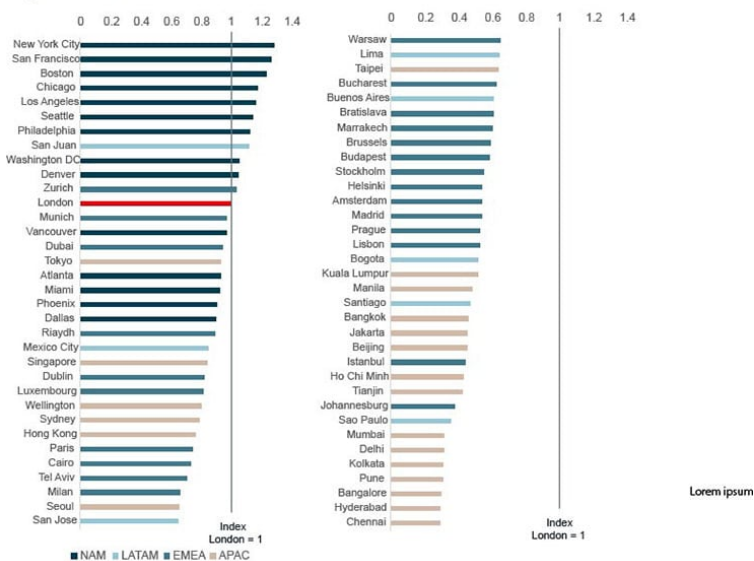


As corporations worldwide continue to adjust their hybrid policies to favor in-office attendance, the office sector has regained a central role in commercial real estate. While companies are optimistic about growth – planning increases to headcount and seeking more or improved office space – economic and geopolitical uncertainties persist. To help guide corporations through this next phase, JLL (NYSE: JLL) today released its [Global Office Fit-Out Cost Guide 2025](#), providing insights into the average costs for office fit outs. By analyzing data from 68 cities in 40 countries around the globe, the Global Office Fit-Out Cost Guide uncovers key findings across global cost variations, cost drivers, sustainable fit out demand and market sentiment.

“Five years following the start of the global pandemic, we continue to see the evolution and growing momentum toward the office sector. As companies more frequently adapt their hybrid policies to favor greater in-office attendance, at JLL, we help our clients identify and create high-quality, sustainable spaces that support the wellbeing and productivity of their workforce,” said Cynthia Kantor, CEO, Project & Development Services, Work Dynamics. “While global fit-out costs vary greatly, depending on regulations, design preferences and functional requirements, our team and the Global Office Fit-Out Cost Guide helps organizations plan their office spaces and projects in the face of market uncertainty.”

### Office fit out costs on the rise, led by North America

Across all regions surveyed, office fit out costs have increased in the last 12 months to varying degrees. With 59% of organizations globally planning to increase investment in space design, multinational corporations must understand regional disparities in office fit out costs to inform strategic planning. As with previous years, JLL found fit out costs are highest in U.S., Canada, U.K., Switzerland, Saudi Arabia and



## Macro-economic impacts and 'flight to quality' drive market cost expectations

Of the markets assessed, fit-out cost increases over the last 12 months were driven by inflation, material costs and currency volatility. Three-quarters of markets reported increases in raw material prices, and half have experienced labor shortages in the last 12 months that have increased construction costs.

Organizations need to factor in these potential cost factors throughout global construction when developing their fit-out budgets. To help with this process, JLL identified a nine-point pricing matrix, adapting standardized layouts to various quality levels (baseline, medium, high) and office configurations (Progressive hybrid, Moderate hybrid and Traditional focus), reflecting a variety of cost factors and potential associated outcomes that can inform the design and delivery of office fit outs. Builder works or construction, for example, accounts for the largest component of fit out costs globally (37%) and in all regions except Latin America. These costs can be most susceptible to raw material prices and supply chain risks. Mechanical & Electrical expenses account for the second largest cost, varying from 20-45% of costs.

## Sustainability drives continued demand

Amid growing interest in healthier, energy-efficient workspaces, paired with the friction created by a lack of immediate supply, demand for sustainable fit outs is on the rise, with 60% of markets surveyed reporting an increase in client inquiries for a more sustainable fit out in the last 12 months.

This echoes recent [JLL Future of Work research](#), which found two-thirds of organizations globally plan to increase investment in sustainability performance in the next five years. A large part of sustainable fit out costs are dedicated to mechanical and electrical services (M&E services), which, across all countries, were found to account for an average of 29% of total fit out expenses, with some regions reporting 40-50% of costs. However, these upfront costs are often where the greatest long-term cost efficiencies can be found, as research has also shown that investing in upgrades to M&E services can save between 10%-40% on operational energy costs, depending on level of investment and upgrade.

Investing in energy-efficient components throughout fit outs and engaging with sustainability experts early in the project planning process can also help ensure sustainability requirements and costs are considered as part of the in the decision-making process, reducing the risk of for late additions or changes to meet sustainability needs.

## Optimism around the office, despite caution surrounding potential challenges

Despite the positive outlook, challenges remain for office fit-out development. Local and regional considerations for labor shortages, talent acquisition, material availability and liquidity are all potential hurdles that global companies must navigate to ensure successful project completion. Additionally, amid economic and political uncertainty, instability persists throughout projects globally, largely driven by the potential implications of trade and tariffs. Early planning for lease ends and decisive investment in existing buildings will benefit landlords and occupiers and help to plan for and manage associated costs, as hesitancy around investment has led to tighter timeframes for leasing and capital projects.

"The global office sector faces a complex landscape of challenges and opportunities in 2025," said Ruth Hynes, Director of Research & Strategy, Work Dynamics EMEA. "As corporate clients grow and expand their footprints, we anticipate the office construction will remain active even amid market uncertainty, and encourage early, strategic planning to ensure the success of fit out initiatives."