

PassivGlas™ launches a high-margin business opportunity for installers

7 months ago



As pressure to achieve higher Energy Performance Certificate ratings grows, The Vacuum Glazing Network is leading the way with [PassivGlas™](#) ReGlaze, offering installers a new opportunity to expand their services and boost their bottom line.

PassivGlas™ ReGlaze is a high energy-saving refurbishment solution for existing PVCu, aluminium and timber windows, providing triple-glazed performance without the need to replace the frames.

Utilising proven vacuum glazing technology, PassivGlas™ ReGlaze is simply fitted into the existing glazing rebate, greatly reducing the time, cost and disruption of upgrading the thermal performance of the windows.

Rising fuel costs and reducing carbon emissions are behind the UK Government's announcement to raise the EPC standard of housing stock, commercial and public buildings to a minimum C rating. PassivGlas™ ReGlaze delivers a quick-fit, cost-effective and high-performance upgrade for homeowners, landlords and facility management organisations.

"The quick installation, minimal labour and fewer materials makes PassivGlas™ ReGlaze a high-margin business opportunity for installers looking to extend their current offering and attract new customers" says Ruth Henderson, Managing Director.

PassivGlas™ ReGlaze has been successfully installed into northwest England homes over the past 18 months, with homeowners reporting up to 19% savings on heating bills compared to the existing double glazing.

"PassivGlas™ ReGlaze is a game-changer for installers looking to give their customers a simple, effective

and affordable energy efficiency upgrade,” continues Ruth. “With EPC regulations tightening and homeowners looking for ways to reduce heating costs, this is the ideal time for installers to add a retrofit glazing solution to their business – and tap into a fast-moving market of profitable projects.”

See it first at FIT Show – Stand X78, located next to the Installer Demonstration Zone

PassivGlas™ ReGlaze will officially launch at FIT Show 2025, where visitors can see live demonstrations and find out more about the vacuum glazing revolution they need to be part of.