

Seamless retirement auction delivers outstanding outcome for Quantock Joinery

4 months ago



As Quantock Joinery prepared for retirement, the business needed a trusted partner to handle the complete disposal of its workshop. **BPI** Asset Disposal Solutions provided a tailored solution, overseeing everything from cataloguing and marketing to buyer support and collections, and delivered a result that exceeded expectations while making the process straightforward for the vendor.

The auction featured 141 lots of specialist woodworking machinery, tools, and equipment, including an Esseteam Sprint NM 3 Axis CNC Router, Casadei Linea Beam Saw, SCM Compact 22 4-Sided Planer Moulder, SCM M3 Multi Rip Saw, 2014 Griggio Hot Melt Edgebander, Felder FBP 50 Wood Chip Briquetting Press, Wadkin Bursgreen BEL Spindle Moulder, and a Halla HDF20 Diesel Forklift Truck.

With targeted marketing and a carefully structured auction, BPI attracted strong buyer engagement, achieving results well above expectations. In addition to overseeing the sale, BPI arranged a machine mover to ensure efficient logistics and seamless asset collections, reducing disruption for the vendor.

The results spoke for themselves, and the client was delighted with both the financial outcome and the smooth process. Reflecting on the experience, Dominic Quinn, Director at Quantock Joinery, said: "We were introduced to BPI when we had previously offered our machinery to numerous woodworking machinery dealers without success. One of the dealers suggested BPI and, after speaking with the team, we made the decision to sell via auction — something we would never have thought of previously but are glad we did. A huge thank you to BPI and in particular Richard and Neil for carrying out a quick and professional job. Our whole workshop was auctioned off and we were pleasantly surprised when the auction results came in. Good job BPI."

Richard Travis, Industrial Specialist at BPI, added: “This project highlights how important it is to have the right process in place. By presenting the assets clearly and supporting the vendor every step of the way, we delivered an efficient sale and a very positive outcome for Quantock Joinery’s retirement.”