

Gareth David appointed as Head of Sales at Robert Scott

2 months ago



Cleaning product manufacturer and distributor [Robert Scott](#) has appointed Gareth David as its new Head of Sales (External).

Gareth has over 28 years' experience in the cleaning industry with Scot Young Research (SYR) and IG Group in various roles in sales, marketing and directing teams.

"I am joining Robert Scott at a challenging and exciting time for the cleaning industry, as our customers and their clients consider the impact of a rapidly developing sustainability agenda and relatively new technologies such as robotics," says Gareth David.

"I am looking forward to a leadership role in managing the sales team, while supporting sales growth and developing market share for Robert Scott. My objective is to grow the brand within current sectors as well as new sectors. By combining key elements, we can focus on customer growth, solving cleaning problems with the right products and the right placements.

"Robert Scott is a very successful and respected business with a diverse product portfolio. I'm excited to have the opportunity to drive new sales with the established sales team that combines over 100 years of knowledge and expertise."

Alastair Scott, sales director at Robert Scott, added: "Gareth joins the business at an exciting time. In our centenary year, we continue to make considerable investment in innovation to bring new products to market that will help businesses clean efficiently and effectively in ways that are better for the environment.

“We are focused on introducing more reusable and recyclable products, while ensuring that the ways in which we source and manufacture these products have positive sustainability gains too. Alongside that, we have an increased offering in robotics which is an area where we can proactively support businesses which are seeking smarter, more efficient ways of working.

“I am certain that Gareth’s long experience and deep knowledge of the cleaning industry, both in the UK and internationally will be a fantastic asset for the business to lead the sales team as we look to expand our ranges to support customers.

“I would also like to take this opportunity to thank outgoing Head of Sales Gill Courtney, who will be retiring in March next year after over 30 years of excellent service at Robert Scott. Gill has done so much for the business over the years, and her customer-first approach has been instrumental in shaping the strong relationships we have today.