

National meets local: ODS and Q3 Services join forces to boost Oxfordshire's built environment with 'oxfordworkplace'

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oxfordworkplace is a new facilities, estates and infrastructure management collaboration targeting private and public sector estates across Oxfordshire. This unique public – private initiative between Oxford Direct Services (ODS), a wholly owned company of Oxford City Council, and Q3 Services (Q3), leading provider of flexible, client-focused facilities management (FM), unites local knowledge and public purpose with national agility and technical FM expertise to deliver a fully integrated, values-led approach to estate and asset management across the region.

oxfordworkplace delivers a total estate solution, connecting external infrastructure works – including highways, civil engineering, grounds servicing, construction, and EV charging – with FM services such as M&E, security, cleaning, and compliance. This integrated approach simplifies complex service ecosystems for customers and drives operational efficiencies with coordination across strategic, tactical, and operational levels.

Through *oxfordworkplace*, ODS and Q3 are combining their operational capabilities and sector expertise to deliver a more integrated and efficient FM offering. This collaboration enables streamlined service delivery, optimised resource utilisation, and enhanced continuity across projects and ongoing operations, ultimately providing tangible value and improved outcomes for clients and the wider Oxfordshire community.

ODS, wholly owned by Oxford City Council, contributes deep local knowledge and civic infrastructure expertise, operating within a public-purpose framework and returning profit to the council, to then be reinvested in public services. To complement this, Q3 Services brings specialism in integrated FM and technological advancement, agile operations, and a focus on sustainability and social value.

The *oxfordworkplace* is positioning itself as the Oxford FM partner of choice for public sector and council

estates, regional science and innovation campuses, education establishments and high-performance and heritage environments, combining strategic oversight, operational excellence, and social impact in a unique public-private model.

Simon Howick, managing director of ODS, said: “*oxfordworkplace* is a service provider that understands the bigger picture. We’ve combined ODS’ unrivalled local knowledge with Q3’s technical and operational integrated FM expertise to bring elevated service delivery and greater long-term value to estates in Oxfordshire. This is a unique blend that fuses a commercial environment with community ethos and has social value at the heart.”

Martyn Freeman, CEO of Q3 Services, said: “It is important to us that we work with clients, not behind a contract. We know this is mirrored in ODS’s values, so together this is a very powerful collaboration. With this shared spirit combined with services that complement each other, together *oxfordworkplace* can deliver more operational efficiencies for businesses in Oxfordshire. Our integration means our customers have access to greater resources and greater flexibility, with one point of contact.”