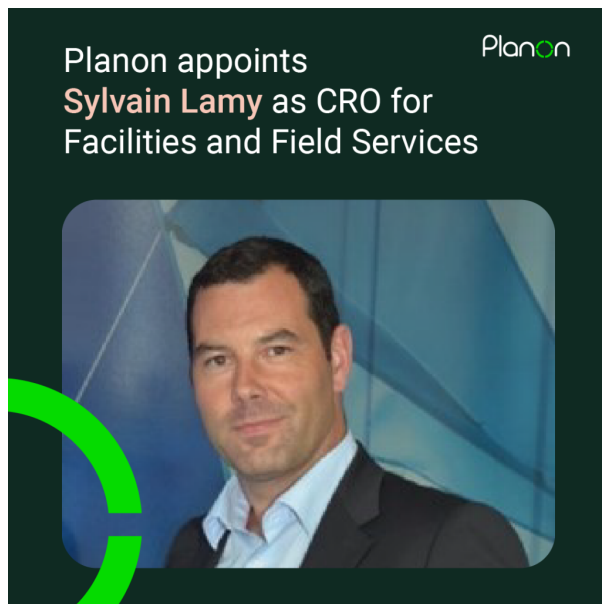


Planon appoints Sylvain Lamy as Chief Revenue Officer for facilities and field services

8 months ago



[Planon](#), the leading global provider of smart sustainable building management software, has appointed Sylvain Lamy as Chief Revenue Officer (CRO) for Facilities and Field Services, joining the company's Executive Management Team.

In this position, Sylvain Lamy will lead Planon's global commercial organisation for the [Facilities](#) and [Field Services](#) business lines, driving sales, services, and partner growth worldwide.

'Sylvain brings a strong track record in scaling enterprise software businesses and leading high-performing international teams,' said Peter Ankerstjerne, CEO Planon. 'His commercial acumen and customer-centric mindset will be instrumental as Planon continues to advance its position as the leading operating platform for buildings.'

'Planon has built a powerful foundation as a global leader in smart building management software,' said Sylvain Lamy. 'I look forward to collaborating with our teams and partners worldwide to deliver outstanding customer value and accelerate our global growth.'

With more than 20 years of global experience in enterprise software, sales leadership, and business transformation, Sylvain Lamy brings deep expertise in driving predictable, recurring revenue growth and empowering teams to enhance customer success throughout the life cycle.

He joins Planon from Schneider Electric, where he led the [integration of Planon](#) into Schneider Electric's Digital Energy business and managed the Enterprise Software team, which also serves as a Planon

reseller. Prior to that, he oversaw the global expansion of RIB Software within Schneider Electric, following a decade in sales and management roles at Microsoft, and earlier experience in business consulting and sales at IBM Global Services.

Sylvain Lamy holds bachelor's and master's degrees in Science from École Nationale des Ponts et Chaussées and Marnes-la-Vallée University in France.