

PTSG Strengthens Commercial Capability with Group Procurement Appointment

2 months ago



[Premier Technical Services Group Ltd](#) (PTSG) has expanded its commercial and operational capacity with the promotion of Richard Butler to Group Procurement Manager. The move marks a significant step in the Group's strategy to consolidate supply chains, leverage national scale and drive consistent value across its rapidly growing specialist services portfolio.

Butler moves into the role following a successful period as Procurement and Fleet Manager at Neo, one of PTSG's constituent businesses. During his tenure he oversaw both direct and indirect procurement, streamlined supplier spend and introduced new pricing frameworks to support complex tender activity. He also implemented a series of high-impact initiatives, including a waste-management programme that sharply reduced reliance on landfill and the successful transition to TravelPerks, improving governance and control of travel expenditure.

With a background spanning building services, manufacturing and multi-site operations, Butler brings deep experience in category management, supplier negotiation, cost-control systems and performance reporting. His practical, hands-on approach is seen as a strong fit for the Group's next phase of procurement maturity.

The newly expanded Group Procurement Manager role is central to PTSG's ambition to develop a consistent national procurement model. Butler will be responsible for leading category strategies, negotiating preferred supplier frameworks, identifying cost efficiencies and ensuring that procurement activity remains compliant, ethical and aligned with the Group's operational needs.

Alison Chard, Chief Performance Officer at PTSG, welcomed the appointment, saying: "Richard's promotion represents an important milestone in building a best-in-class procurement capability for PTSG. As the

Group continues to scale, disciplined category management and strong supplier frameworks will be key to converting our growth into long-term commercial advantage. Richard has already demonstrated his ability to deliver measurable savings and operational improvements, and we are delighted to bring that expertise into the Group function.”

Butler has already begun working with divisional teams to map priority categories and review supplier landscapes. Over the coming months he will oversee the rollout of preferred supplier agreements across Fire, Security, Electrical and wider FM supply chains to ensure consistent value capture across the PTSG portfolio.

The appointment supports the Group’s ongoing commitment to strengthening central functions as it continues to grow its national footprint and enhance service delivery for customers.