

Which Public Sectors Are Poised For Growth Post-Autumn Budget

4 months ago



The UK government's latest [Autumn Budget](#) is set to reshape public sector procurement over the next two years. [Bid writing consultancy](#) Executive Compass is advising suppliers to adapt their bidding strategies now to align with emerging funding priorities for 2026 and beyond.

Whilst the budget focused on [stabilising public finances](#) through a mix of tax measures and targeted investment, the [procurement specialists](#) say its implications for contracting authorities and suppliers are significant. Understanding where public money is likely to flow will be critical for organisations looking to build resilient pipelines and [improve contract win rates](#), according to Executive Compass.

Executive Compass has analysed the [budget's spending](#) commitments to identify the sectors most likely to see increased tender activity in the coming years.

Although [fiscal pressures](#) remain across government, the budget included expanded funding for energy efficiency, warm homes programmes, major transport schemes and Special Educational Needs and Disabilities (SEND) provision. Departments have also been instructed to appoint Procurement Innovation Champions, signalling a longer-term shift towards encouraging new and innovative solutions throughout the [procurement lifecycle](#).

Matthew Walker, Managing Director at Executive Compass, said the announcements provide an early signal to suppliers about where opportunities will emerge. "While the budget was focused on [stabilising finances](#), it also gives suppliers clear direction on where [public sector investment](#) is heading," said Walker. "Organisations that take the time now to understand these signals and align their offering accordingly will be far better placed when opportunities come to market in 2026."

One of the most notable areas highlighted in the budget is Special Educational Needs and Disabilities ([SEND](#)) [provision](#). The number of children with education, health and care plans has doubled since 2015, placing unprecedented pressure on [local authority budgets](#). Executive Compass expects this focus on SEND to create sustained [procurement opportunities](#) across construction, transport and assessment services.

The central government has committed to absorbing SEND costs within [departmental budgets](#) from 2028-29, with increased spending expected across diagnostic and assessment support to [relieve pressure on the NHS](#), alongside special school expansions, refurbishments and accessible transport services. A forthcoming [SEND white paper](#) is also expected to trigger new programmes and procurement exercises.

[Decarbonisation](#) and [retrofit programmes](#) also continue to feature prominently, with capital investment focused on warm homes and energy efficiency initiatives. Executive Compass notes that local authority-led [whole-house retrofit](#) schemes are likely to expand, alongside individual workstreams covering [insulation](#), fabric improvements and [low-carbon heating solutions](#).

[Professional services](#) linked to these programmes, such as retrofit assessment, coordination, surveying and project management, are also likely to see increased demand as authorities scale delivery.

Despite historical underspend on capital budgets, the government has increased planned capital expenditure by £3.3 billion in 2026-27. Alongside major projects such as the Lower Thames Crossing, Executive Compass expects further opportunities across [civil engineering](#), [construction](#), environmental assessments, feasibility studies and enabling works. Recent weeks have already seen an increase in [highway-related tenders](#), offering early evidence of this shift.

Digital infrastructure is also set to benefit, driven by wider [government investment](#) in AI and data centre construction.

Executive Compass is advising suppliers of all sizes, including those newer to [public sector bidding](#), on how to take advantage of these emerging opportunities. This includes monitoring upcoming opportunities through government portals like [Find a Tender](#) and [Contracts Finder](#), engaging with pre-market consultations, and staying alert to policy announcements that may influence major programmes.

“[Public sector procurement](#) rarely changes overnight, but the direction of travel is now clearer,” added Walker. “Suppliers who use this period to refine their messaging, evidence their added value and demonstrate alignment with [public sector](#) priorities will be in the strongest position when contracts and tenders go live.”

As thought leaders in [bid and tender writing](#), Executive Compass will continue to track [public spending](#) decisions and advise organisations on how to respond effectively within an [evolving procurement landscape](#).