

## Editor's Note – January's FM Director Out Now!

4 months ago



A brief note from our Editor, Claire Middleton, as the first [FM Director](#) of 2026 is now available.

We've been as busy as ever gathering all the latest FM stories to keep you updated, and sourcing the most insightful interviews and features from across the sector.

As such, in this issue you will find exclusive interviews and features from leading figures including Paul Bateman, [SOS Leak Detection](#) CEO, Susanne Seitz from [Siemens Buildings Smart Infrastructure](#), [Excellerate](#), and many more.

In his second Spotlight Interview with us, SOS Leak Detection CEO, Paul Bateman, talks about how SOS is leading the leak detection revolution. He discusses the company's strategic move into FM, the critical importance of early and intelligent leak detection, and why educating the market is key to protecting the integrity of a building.

"We're here to help protect FM providers' reputations, to help them do their jobs and to make sure they look good," Paul says. "We want to take their risks away, ease their concerns, and make sure they're not having issues. Downtime, compliance, water loss - these are all considerable concerns for them. We can address all of them."

We also hear from Excellerate about how user sentiment and intelligent technology can shape better cleaning experiences, and EcoOnline about how businesses can create a culture of safety that protects temporary workers to the same standard as permanent staff.

And as if that wasn't enough, this edition also features several other key voices in the industry such as



Siemens, Sertus, Neighbourly, Johnson Controls and many more.

As always, I hope you enjoy this edition of FM Director and remember, if you have anything you'd like to discuss with me, please drop me a line at [claire.middleton@businessdailygroup.co.uk](mailto:claire.middleton@businessdailygroup.co.uk).

Thanks,  
Claire