

Talent Lead Joins BCIS to Fuel Growth Plans

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[The Building Cost Information Service](#) (BCIS) has appointed Natalie Cross as talent lead to drive key hires as the business announces plans to expand in its 65th anniversary year.

BCIS has more than doubled in size since it became independent from RICS in 2022 and intends to scale further, with accelerated product development and enhanced insights in the pipeline.

Natalie joins the business with 15 years of experience and a background in leading recruitment teams at a major consultancy, together with managing recruitment across Europe.

BCIS CEO Richard Linstead said: “As we look ahead to a year of significant transformation, investing in talent is one of the most important things we can do.

“We’re expanding the team to bring in the skills and perspectives needed for our shift toward a more technology-driven business.

“That means creating an environment where more great people want to work, where they feel supported to do their best and where they can contribute to building something meaningful for the sector. I am delighted to welcome Natalie to the team to help us achieve this.

“Our aim is to continue modernising BCIS while holding on to the values that have made us a trusted industry partner for 65 years.”

Natalie will partner with HR and the senior leadership team to build on the reputation of BCIS as an employer of choice and deliver an excellent candidate experience as the business grows.

She will bring her expertise in delivering inclusive, insight-led talent strategies that attract exceptional people and align talent, culture and business performance.

Natalie said: “BCIS felt like the best of both worlds – a trusted, well-regarded name with the energy and opportunities of a start-up. I could see the chance to make a real mark and everyone I spoke to was genuinely passionate about giving the best possible experience to subscribers. That drive made it the perfect project to join.

“I am looking forward to working with such a lovely team. BCIS celebrates its 65th anniversary in 2026 and there’s a strong sense of both the team’s long history of providing data-led insights to the built environment, but also excitement at what else is possible in the future.”

BCIS plans to expand its data team including quantity surveyors, estimators and economists, the engineering team including data and software engineers and the commercial and sales teams, including account managers and executives.

These new hires will strengthen the service offering, data capabilities and build on its customer growth as BCIS expands its market reach whilst remaining the leading, trusted provider of cost and carbon data to the built environment and insurance sectors.

For more information about BCIS, please visit: www.bcis.co.uk