

Newmark Appoints Industry Leader to Head Occupier Solutions in the UK

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Newmark has strengthened its Occupier Solutions offering with the appointment of [Stephen Wolfe](#) as UK Head of Occupier Solutions. Working closely with [Peter Trollope](#), Global Head of Occupier Solutions, Wolfe will be responsible for the full suite of Newmark's Occupier Solutions in the UK with a focus on strategic expansion and service delivery as client demand continues to grow.

Trollope said: "Corporate occupiers are asking more of their advisers - sharper portfolio strategy, tighter execution and a single team they can rely on across geographies. With Stephen at the helm, the team is well-placed to advise on and deliver a first-class integrated service. Newmark is intentionally investing in the very best talent so our clients excel."

Wolfe joins Newmark with more than three decades of experience across property and advisory, specializing in strategic counsel to large corporate occupiers. He previously served on the UK Board and as Head of Commercial at BNP Paribas Real Estate, and earlier led the Occupier Solutions and Valuation business at Strutt & Parker.

As a part of the Occupier Solutions service, [James Southey](#), Partner, will lead Newmark's UK Enterprise Transaction Management offering and oversee the delivery of Newmark's full and multiservice UK account programme.

[Simon Prichard](#), Head of UK, added: "The UK is a market where corporate occupiers expect their advisers to think beyond a single instruction and stay with them through every stage of an estate. Stephen is a senior, client-trusted leader and his appointment gives the UK business leadership of the calibre those long-term relationships demand. What clients value from us is judgement they can rely on, taken at the

right level and held to account in the detail as well as the strategy.”

Newmark’s data-driven, tech-enabled Occupier Solutions help clients optimise cost, mitigate risk and drive operational efficiency across their local, regional and global real estate portfolios - whether entering new markets, rationalising footprints or reimagining space. Combining subject matter expertise, strategic partnerships, data and technology, Newmark delivers measurable outcomes through customised strategy, scalable partnerships, and purpose-built teams aligned to each client’s business objectives.