

PTSG at Housing '26: What the Conversations Actually Told Us

3 hours ago



Last week, [PTSG](#) brought all five divisions to Housing '26 for the first time, presenting a total compliance offer for social housing under one roof. But it's what visitors said that matters more than what we showed them.

The message from housing providers was consistent. Budgets are under pressure. Compliance obligations are growing and managing five separate contractors across fire, water, electrical and access is creating more work, more risk and more cost, not less.

Dave Knowles, Sales Director for Social Housing, who led the PTSG team at the event, said the conversations across all three days pointed in the same direction. "Housing providers are under significant financial pressure, but the expectation of a first-class service hasn't moved. What they're looking for is a partner who removes the complexity, takes ownership of the compliance programme and gets on with it. That's precisely what PTSG is structured to do."

What they were describing is what fragmented compliance actually costs in practice: time chasing certificates, money spent on reactive fixes that planned maintenance would have prevented and the nagging uncertainty that comes from having no single view across a portfolio.

Dave continued: "Awaab's Law has raised the stakes further. Housing providers are now operating in an environment where compliance gaps carry consequences, reputational and legal, that weren't on the agenda five years ago. The appetite for consolidating that risk under one accountable partner is real and it's growing."

PTSG's offer for the sector is straightforward. One team. One contract. Full visibility across every

compliance discipline, with directly employed engineers and a compliance record that doesn't depend on chasing contractors for paperwork.

This week conversations are continuing and for housing providers who didn't make it to Manchester last week, our free compliance review offer remains open, email socialhousing@ptsg.co.uk to book yours.

